



Simon Moen

Partner

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OVERVIEW

Simon Moen is a partner in the firm's Real Estate practice. He has over 25 years' experience advising real estate funds, ASX listed property owners, foreign investors, private families, property developers, government entities and mission based organisations in all areas of real estate and land development law.

Simon is sought after for his knowledge of, and passion for, the real estate sector and for his ability to think deeply about the “how”.

By drawing on 25 years of legal experience and deep sector engagement, Simon delivers value through his razor sharp focus on how transactions are structured, how risks are mitigated, how the client's interests are advanced, how road blocks are overcome, how transactions are documented and then completed in a timely manner.

PROFESSIONAL BACKGROUND

Prior to joining K&L Gates, Simon spent 15 years as a partner in the real estate team at a West Australian law firm.

During his time at that firm Simon served as both a board member and the practice group leader for real estate.

ACHIEVEMENTS

- Ranked by *Chambers Asia-Pacific* for Real Estate in Australia, 2013-2026
- Listed in *The Best Lawyers in Australia™*
 - Lawyer of the Year – Retirement Villages and Senior Living Law, 2026
 - Lawyer of the Year – Government Practice, 2023
 - Lawyer of the Year – Senior Living Law, 2018
 - Government Practice, 2026
 - Health and Aged Care Law, 2026

- Leasing Law, 2026
- Real Property Law, 2017-2024, 2026
- Retirement Village and Senior Living Law, 2017-2024, 2026
- Listed by *Doyle's Guide*
 - Leading Property Lawyer in Western Australia, 2018-2024
 - Preeminent Health and Aged Care Lawyer in Western Australia, 2020-2024

PROFESSIONAL / CIVIC ACTIVITIES

- Committee members, Law Society of Western Australia - General Conditions for the Sale of Land, 2022-current, 2012-2013
- Committee member, Law Society of Western Australia – Property Law, 2024, current
- Committee member, Property Council of Australia (WA) - Industrial Committee, 2025, 2019-2022, 2008-2012
- Committee member, Property Council of Australia (WA) - Seniors Housing and Retirement, 2014-2018
- Committee member, Property Council of Australia (WA) - Future Directions Committee, 2004-2007
- Honorary board secretary, Carmel School, 2019-2023
- Board member, Carmel School, 2016-2018

SPEAKING ENGAGEMENTS

- *Warranties and representations in the General Conditions for the Sale of Land – lessons from the cases*, Law Society of Western Australia, 2025
- *Make Good and End of Lease Obligations Generally: Practical Drafting Tips* seminar, Legalwise, 2024
- *Timeframes for Property Lawyers and the Consequences of Missing Them*, Law Society of Western Australia, 2023
- *Timeframes for Property Lawyers and the Consequences of Missing Them* seminar, Legalwise, 2022
- *Recent Amendments to the Sale of Land Act 1970 (WA)*, Law Society of Western Australia, 2017

EDUCATION

- B.Com., Murdoch University, 1998
- LL.B., Murdoch University, 1998

ADMISSIONS

- Supreme Court of Western Australia

THOUGHT LEADERSHIP *POWERED BY HUB*

- 13 November 2025, AUKUS and the AMC: Summary of Key State and Federal Government Announcements
- 20 October 2025, Interpretation of Charging Clauses: *Edwards Industrial Products Pty Ltd v Thwin and Zaw*
- 8 July 2025, Contaminated Land in Western Australia: A Timely Reminder That Leases Must Comprehensively Address Land Contamination
- 19 February 2025, The Rules That Apply to Foreign Persons Purchasing Established Homes in Australia are Going to Change on 1 April 2025...So, You May Need to Act Now
- 4 February 2025, We Need to Keep a Real Estate Purchase in Australia Confidential. Can This Be Done?
- 12 November 2024, Directors and Officers of Retirement Villages in Western Australia—The Retirement Villages Amendment Bill 2024 Materially Increases Your Risk of Being Personally Liable for the Acts and Omissions of Your Organisation
- 2 October 2024, Who Knew? Some Leases Will Automatically Be ‘Destroyed’ Simply Because the Land Being Leased Is Sold. If Potential Lease ‘Destruction’ Matters to You, How Can You Best Solve That Problem?
- 3 September 2024, Guarding Against Fraud and Loss—What You Need to Know When Taking Security by Way of a Bank Guarantee

OTHER PUBLICATIONS

- Co-author, [Interpretation of charging clauses: *Edwards Industrial Products Pty Ltd v Thwin and Zaw*](#), Brief, 13 October 2025

NEWS & EVENTS

- 3 February - 19 February 2026, 2026 CPD Program—Australia
- 11 December 2025, *Chambers Asia-Pacific 2026* Guide Recognises K&L Gates
- 11 February - 20 February 2025, 2025 CPD Program—Australia
- 1 July 2024, K&L Gates Continues Strong Growth in Corporate, Real Estate Practices With Two Partner Additions in Perth

OTHER MEDIA MENTIONS

- Quoted, WA's new Retirement Villages Act significantly increases operator's risk of being personally criminally liable: lawyers, *The Weekly Source*, 18 November 2024
- Mentioned, Unplanned loophole in approvals leaves questions over building works, *The West Australian*, 9 August 2023

AREAS OF FOCUS

- Real Estate
- Commercial Ownership, Leasing, and Management
- Distressed Real Estate
- Land Use, Planning, and Zoning
- Real Estate Acquisitions and Dispositions
- Real Estate Development and Construction
- Real Estate Joint Ventures

INDUSTRIES

- Healthcare
- Post-Acute/Senior Housing and Care

REPRESENTATIVE EXPERIENCE

- Acted for a major global retailer in relation to the roll out of its Western Australia retail network including, site acquisitions, drafting, and negotiation of agreements for lease and leases.
- Acted for the city of Joondalup in relation to the negotiation and documentation of the AU\$240 million Ocean Reef Marina.
- Acted for a local government in relation to an AU\$130 million aquatic, sporting, health, and education precinct which included a new headquarters and state of the art training facility for an AFL football club. Work included the drafting and negotiation of development agreements, leases, management agreements, and tenure negotiations with the football club and the state.
- Acted for several families in relation to the disposal of a significant greenfields residential site (approx. 3,000 lot potential) to an ASX-listed entity.
- Acted for a local government in relation to the AU\$300 million, decade long, redevelopment of its car parking sites.

- Acted for a global owner of timber plantations in relation to its assets in Western Australia. Work included strategic advice and detailed analysis of lease provisions.
- Undertook a full analysis of the law, providing strategic advice, and preparing detailed submissions to DIMRS on behalf of a client applying to become a licensed real estate agent.
- Acted in relation to the establishment of the management entity for a number of industrial property funds.
- Undertook leasing and land acquisitions for a Western Australia-based industrial property group.
- Acted for a family based in South East Asia in relation to the purchase of the land and business of two hotels.
- Acted on the acquisition or disposal of more than 20 residential aged care facilities and retirement villages.
- Acted for a private family in relation to the acquisition of a significant tract of strategically located core-industrial land. The transaction structure was complicated and required significant tax advice (including GST and duty advice).