



Andrea Ng

Associate

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OVERVIEW

Andrea Ng is an associate where she focuses her practice on mergers and acquisitions, joint ventures, and corporate law matters, with an emphasis on cross-border transactions involving intellectual property. She has substantial experience advising domestic and international companies on complex licensing arrangements, project development, and intellectual property rights acquisitions. Andrea has also counseled clients in a broad range of industries, including entertainment, casino and gaming, hospitality, industrial goods, automobiles, and renewable energy.

Prior to joining the firm, Andrea worked as an in-house counsel for a Japanese entertainment and gaming company, advising on matters related to motion picture and online media content, video game, casino gaming, and other entertainment and media related deals and projects.

PROFESSIONAL / CIVIC ACTIVITIES

- Women in Law Japan, Executive Committee member

EDUCATION

- J.D., Michigan State University, College of Law
- B.A., University of Western Ontario

ADMISSIONS

- Bar of New York

LANGUAGES

- English
- Chinese (Cantonese)

- Japanese

OTHER PUBLICATIONS

- Co-author, "M&A Report 2023: Japan," International Financial Law Review, 2023
- Co-author, "M&A Report 2022: Japan," International Financial Law Review, 2022

AREAS OF FOCUS

- Mergers and Acquisitions
- Environment, Land, and Natural Resources
- Technology Transactions and Sourcing

INDUSTRIES

- Betting and Gaming
- Consumer Goods and Services
- Media and Entertainment
- Technology
- Video Games and Immersive Technology

REPRESENTATIVE EXPERIENCE

- Assisted a major US media company on a series of complex cross-border transactions revolving around the development, establishment, and operations of a new venture in Japan.
- Assisted a major US media company on a complex cross-border licensing arrangement revolving around the establishment and operations of a new venture in Japan.
- Assisted in providing advice to a chemical manufacturing company with a variety of corporate issues in connection with its European joint venture.
- Assisted a major chemical manufacturing company on various environmental and regulatory matters in connection with its Japan-based joint venture.
- Assisted a major US food and beverages company on labor law issues in connection with establishing its Japan branch.
- Assisted a US technology company on labor law issues in connection with establishing its Japan branch.
- Assisted a Japan-based consulting company with commercial documentation.

- Assisted a global chemicals and renewable energy company on commercial documents in connection with the formation of one of its overseas branches.
- Assisted a US financial services corporation on labor law issues in connection with its Japan branch.
- Assisted a US investment bank on labor law issues in connection with its Japan branch.
- Represented a Japanese gaming company with the establishment of its US branch.
- Represented a Japanese gaming company in a series of distribution agreements and related transactions.
- Represented the US subsidiary of a Japanese gaming company on land-based and online gaming law issues.
- Represented a Japanese media company with a variety of content licensing, publishing, and distribution agreements.
- Represented a Japanese media company with negotiations over the acquisition of rights for several video game titles.
- Assisted a global biotechnology company on its sale of assets and divestiture transaction.
- Assisted a global electrical appliances manufacturer on its sale of assets and divestiture transaction.