



Jennifer Janeira Nagle

Partner

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OVERVIEW

Jen Nagle is a prominent member of the firm's Class Action Defense practice, with nearly two decades of experience defending businesses against consumer protection class actions. Jen currently manages an extensive, nationwide portfolio of consumer class action demands and lawsuits for one of the world's largest retailers, for which she has designed and implemented a portfolio management system that yields results while prioritizing efficiency and consistency. She has a proven track record of diffusing threatened class action claims before they lead to litigation, securing early-stage wins where cases do progress to court, and otherwise securing favorable decisions and resolutions for her clients. Committed to a pragmatic, business-first approach to litigation, Jen dedicates herself and her team to learning clients' businesses and minimizing the disruption that threatened and filed lawsuits can create for their day-to-day operations.

Jen's experience successfully designing and managing litigation portfolios extends beyond the consumer class action space. She has developed a toolkit for helping clients anticipate and manage litigation trends, prepare strategies for trending or volume litigation, and build processes to both maximize successful resolution of portfolio matters and minimize disruption to clients' in-house attorneys and internal business operations. Jen has successfully revamped litigation portfolios involving class actions, statutory claims, employee disputes, and personal injury complaints, among others underway.

Jen also regularly advises clients outside of litigation in the area of restrictive covenants, including as to compliance with state laws, assessment of hiring and separation risks, and strategic analysis related to enforcement of restrictive covenants.

PROFESSIONAL BACKGROUND

Jennifer joined K&L Gates in September of 2007.

ACHIEVEMENTS

- Recognized by *The Best Lawyers in America*[®] for Litigation - Labor and Employment in Boston, MA, 2026

PROFESSIONAL / CIVIC ACTIVITIES

- Greater Boston Chamber of Commerce, Women's Network Advisory Board
- National Association of Women Lawyers (NAWL)
- National Charity League, Blue Hills Chapter
- Girl Scouts of Eastern Massachusetts, Troop Leader

SPEAKING ENGAGEMENTS

- Consumer Finance 101: What Every Business Should Know, *K&L Gates LLP Webinar Presentation* (April 2018)
- Consumer Finance for Fintech Start-Ups, *Boston University TechConnect 2018: The Future of Money*, Live Presentation (February 16, 2018)
- The Mortgage Lifecycle: Litigation Hotspots From Origination Through Foreclosure, *K&L Gates LLP Webinar Presentation* (February 24, 2016).

EDUCATION

- J.D., University of Pennsylvania Law School, 2007 (*Best Oral Advocate, 2007 Edwin R. Keedy Moot Court Competition; Associate Editor, Journal of International Law & Policy, now Journal of International Law*)
- B.A., Drew University, 2003 *summa cum laude*

ADMISSIONS

- Bar of Massachusetts
- Bar of New Jersey
- United States Court of Appeals for the First Circuit
- United States Court of Appeals for the Fourth Circuit
- United States Court of Appeals for the Ninth Circuit
- United States Court of Appeals for the Second Circuit
- United States Court of Appeals for the Seventh Circuit
- United States District Court for the District of Massachusetts
- United States District Court for the District of New Jersey

THOUGHT LEADERSHIP POWERED BY HUB

- 16 November 2020, Litigation Minute: Practical Advice for Protecting Trade Secrets
- 21 January 2020, 2019 Non-Compete Statutes Are Officially In Effect: Are Employers Ready?
- 1 March 2017, Proposed Fairness in Class Action Litigation Act of 2017 Seeks to Curb Attorney Abuses of Class Action Device and Expand Class Action Defendant Protections
- 22 January 2016, Your Money Is No Good Here: U.S. Supreme Court Holds That an Unaccepted Rule 68 Offer of Complete Relief Does Not Moot an Individual's Claims, but Questions Remain
- 21 January 2016, Step by Step: Stricter Requirements for Class Certification Inch Closer to Legislative Enactment
- 17 December 2015, Class Action Defendants Take Notice: New Rule 37(e) Reduces ESI Preservation Risks and Offers Options to Reasonably Manage Obligations

OTHER PUBLICATIONS

- "[Class Action Defense: Don't Give Up On Bristol-Myers Squibb](#)," *Law360*, 25 October 2023

NEWS & EVENTS

- 17 February 2016, K&L Gates Names 50 New Partners

OTHER MEDIA MENTIONS

- Mentioned, "GOOGLE LLC: Sandofsky Appeals FCRA Suit Dismissal to 1st Cir.," *Class Action Reporter*, 5 October 2021

AREAS OF FOCUS

- Commercial Disputes
- Class Action Defense
- Employment Disputes
- Financial Institutions and Services Litigation

INDUSTRIES

- Advertising and Marketing
- Consumer Goods and Services

REPRESENTATIVE EXPERIENCE

- Manage portfolio of consumer deception class action demands and lawsuits for global online retailer
- Defend global online retailer against consumer deception class action filed in federal court concerning alleged greenwashing claims on paper products
- Defend global online retailer against consumer deception class action filed in federal court concerning heavy metals in spices
- Defend global online retailer against consumer deception class action filed in federal court concerning alleged pricing deception
- Defend global online retailer against consumer deception class action filed in federal court concerning allegedly deceptive grocery delivery fees
- Defend global online retailer against consumer deception class action filed in federal court concerning allegedly misadvertised dietary supplements
- Defend global online retailer against consumer deception class action filed in federal court concerning purported video gaming console malfunctions
- Defend global online retailer against consumer deception class action filed in federal court concerning allegedly deceptive labeling of cold medications
- Defend and secure dismissal of international bank from class action alleging tortious aiding and abetting of a worldwide Ponzi scheme
- Represent international company as claimant in international arbitration alleging breach of contract and trade dress violations against former manufacturer and distributor
- Represent international company as plaintiff in federal court litigation alleging trademark infringement arising from clickbait scams
- Defend national cloud computing company in state court litigation alleging misappropriation of trade secrets by hiring of national sales person
- Defend international wireless service provider in putative class action alleging violations of the TCPA in connection with allegations of text messages placed to borrowers without proper consent
- Defend national marketing company in state court litigation alleging misappropriation of confidential information by newly hired employee as to information belonging to former employer
- Defend national software company in state court litigation alleging violation of business-business agreement not to solicit employees and potential misappropriation of trade secret
- Defendant global corporation in connection with new hire in potential violation of restrictive covenants with former employer

- Advise global corporation regarding restrictive covenant and employment obligations as to incoming and departing employees
- Defense of international company in state court litigation alleging breach of real estate development contract
- Defense of national mortgage lender in class actions alleging violations of federal anti-kickback statute
- Defense of national company in class action alleging violations of the Fair Debt Collection Practices Act and California Rosenthal Fair Debt Collection Practices Act arising from standard invoicing procedures managed through vendors
- Defense of mortgage lender in class actions alleging violations of federal anti-kickback statute
- Defense of national mortgage lender and loan servicer in a series of class actions alleging violations of various federal and state consumer protection statutes, including California's Unfair Competition Law, as well as various state common law claims, including for breach of contract, negligence, and promissory estoppel, arising out of claims turning on loan modification programs
- Defend mortgage loan servicer in putative class action alleging violations of the TCPA in connection with allegations of phone calls or text messages placed to borrowers without proper consent